

# Why You Should Care about Cybersecurity

Cybersecurity is regrettably easy to ignore—until it’s too late. Once an incident occurs, costs are baked in; there’s no way to put the genie back in the bottle. The right time to prepare is before an incident occurs.

## How much do breaches cost businesses?

**\$9.4**  
million (USD)

In 2022, the average cost of a data breach in the United States was \$9.44m. (Ponemon and IBM)

In recent years, the cost of a data breach has continued to increase, with no reprieve in sight. As companies continue to take more and more work online, this trend will likely continue.

**\$5.6**  
million (USD)

In 2022, the average cost of a data breach in Canada was \$5.64m USD. (Ponemon and IBM)

Companies in every nation around the world are being similarly affected. As a company, you’re facing figures like these if you do not make cybersecurity a long-term company focus item.

## How much cybercrime?

**\$8** trillion

Projected global 2023 cybercrime damage. (CyberSecurity Ventures)

▶ ~20x global illicit drug revenue (UN)

▶ Nearly half of European Union GDP

## Six Practical Steps to Stay Secure

Fortunately, you can achieve a significant security upgrade just by engaging in a number of best practices that impose minimal new costs. How do you or your business score on this checklist?

### Fix Passwords



✓ **Use strong passwords.**

They should be long, unpredictable, and unique for each login.

✓ **Get a password manager.**

If you can remember all your passwords, they’re not good enough.

### Stop Account Sharing

Make sure that no “shared” accounts are in use. Every user should have his or her own login and password.

✗ **Don’t cheat.**

Storing accounts in a password manager, then using it to enable many users to “securely” share an account isn’t actually secure.

### Adopt 2FA/MFA



✓ **Enable 2FA/MFA everywhere.**

Use mobile authenticator apps or YubiKey—on every login you have.

✗ **Avoid unless no other choice:**

Email-based 2FA, which is inherently insecure.

### Run Updates

Keep your hardware and software up-to-date at all times.

✓ **Implement a process.**

Create a process or calendar item for assets that need manual checks.

✗ **No EOL software/hardware.**

Retire assets when updates end.

### Make Backups

Keep all of your data securely backed up at all times, so that if the worst happens your data is safe.

✓ **Rely on daily automation.**

Backups should not be manual or left to manual or ad-hoc processes that can miss data or be forgotten.

✓ **Consider cloud services.**

Cloud storage, applications, and backups are significantly safer and easier to manage than costly and fragile onsite backups.

### Limit Admin Access

Ensure that there is only one user with administrative access in any multi-user accounts.

✓ **Use regular accounts if possible.**

Even for services with only one user, create separate “admin” and “daily use” accounts when possible, then use admin only for admin tasks.

## How to Respond to an Incident

### 1. Insurance

It is likely that your policy imposes particular notification requirements. Be sure to adhere to them.

✓ **Understand requirements.**

Know who should be notified and what must accompany your notification.

✓ **Notify promptly.**

Most policies require timely or prompt notification.

### 2. Legal

Begin communication with your legal team or representation about the incident immediately.

✓ **Be transparent.**

Do your best to answer questions and provide information requested.

✓ **Follow recommendations.**

To avoid making a bad situation worse, carefully adhere to legal recommendations.

### 3. Law Enforcement

If recommended by legal, notify law enforcement and/or intelligence agencies.

✓ **Do not involve legal.**

Rely on legal guidance for agency or agencies to notify and how to notify.

✗ **Don't expect miracles.**

Law enforcement's role is to prevent future crimes, not to improve your current situation.

### 4. Notifications

Under guidance from legal, make any notifications to third parties or to the public that you're required to make.

✓ **Do not involve legal.**

Rely on legal guidance for who to notify.

✗ **Don't head straight to social.**

Public notifications may be required, but plan carefully—don't "live tweet" the incident on Twitter.

### 5. Preserve Evidence

Think "evidence" from day one so that as it's required by insurance, legal, or law enforcement, it's available.

✗ **Don't rush.**

Remediate rapidly, but not so rapidly that forensic data is destroyed.

### 6. DFIR Specialist

Either engage a digital forensics and incident response (DFIR) specialist or appoint an internal investigation and remediation stakeholder.

### 7. Negotiation Specialist

If you have been the victim of a ransomware attack, consider engaging a boutique specialist in ransomware negotiation.

✗ **Don't immediately pay.**

Your best chance to retrieve data is with a specialist, not in acquiescing right away to ransom terms.

## Security Rollout Sequence

### A. Identity Protection

Identity is the foundation of cybersecurity; no other strategy matters if identity is insecure.

✓ **Implement password security.**

Use or require strong passwords and a password manager.

✓ **Deploy multi-factor.**

Deploy a secure 2FA/MFA solution like authenticator app(s) or YubiKey(s).

### B. Governance

After passwords and 2FA/MFA, implement identity and data governance.

✓ **Centralize identity.**

Manage identities from a central providerlike Azure AD; deploy a single sign-on solution like Plurilock AI.

✓ **Prevent data loss.**

Deploy a data loss prevention (DLP) solution like Plurilock AI to ensure that sensitive data isn't shared.

### C. Governance Training

Identity solutions are only as good as your users' dedicated use of them.

✓ **Provide reasons.**

Users are more likely to comply if they understand the reasons for doing so.

✗ **Don't accept shadow IT.**

Ensure that users understand that creating new accounts outside of this framework is forbidden.

### D. Email Security

Implement email security to ensure that employee email interactions and behavior don't eventually lead to an incident.

✓ **Deploy a dedicated platform.**

Deploy an email security platform like Proofpoint to scan incoming email for malicious code, URLs, or attacks.

✓ **Hold phishing workshops.**

Ensure that your users understand how to avoid getting phished.

### E. Endpoint Protection

Deploy detection and response—EDR, XDR, or MDR—for endpoint safety.

✗ **Don't allow unsafe endpoints.**

Ensure that every endpoint is protected; do not allow work on unprotected systems.

✓ **Consider a managed service.**

A managed service is more effective if you don't have a security team.

### F. Network Security

Deploy, configure, and mandate firewall and VPN solutions.

✗ **Don't allow off-VPN work.**

Limiting work to only VPN endpoints provides an additional, robust layer of network security.

✗ **Don't start here.**

Having or installing "a firewall" does not provide you with "enough security" to skip all the preceding items in this list.